



# ***Air Cargo Malawi Limited***

## **AIRCARGO MALAWI LIMITED**

Kamuzu International Airport

P.O. Box 30537

Lilongwe

Procurement Number: **G18– 09 - 25**

To:

Lilongwe

Date: 17<sup>TH</sup> SEPTEMBER 2025

The Procuring Entity named above invites you to submit your quotation for the goods described herein. Partial Quotations may be rejected, and the Purchaser reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

### **SECTION A: QUOTATION REQUIREMENTS:**

#### **1) Description of Supply and Delivery**

*Supply and delivery of **AIR CARGO BRANDED GIFT BAGS**, to Aircargo Malawi Limited located at Kamuzu International Airport, P.O. 30537, Lilongwe.*

#### **2) Quotation prices should be based on:**

For goods supplied from within Malawi; EXW – insured and delivered to *Air cargo Malawi Ltd* **or** for goods supplied from outside of Malawi; CIP to *Air cargo Malawi Ltd*

#### **3) The delivery period required is **1 week** from date of order.**

#### **4) Quotations must be valid for **30 days** from the date for receipt given below.**

#### **5) The warranty/guarantee offered shall be: **New****

#### **6) Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above, and indicate your acceptance of the terms and conditions.**

#### **7) Quotations must be received, in sealed envelopes, no later than: **14:00 hrs** on, **22<sup>TH</sup>SEPTEMBER 2025**. Clearly marked '**SUPPLY AND DELIVERY OF AIR CARGO BRANDED GIFT BAGS**,' Attention Mr. **I. Lali (Procurement Officer)**. Tel: **01 700 299**. Cell: **0 994 645 542****

#### **8) Quotations must be returned to:**

***The Chairperson, Internal Procurement & Disposal Committee, Aircargo Malawi Limited, located at Kamuzu International Airport, P.O. Box 30537, Lilongwe.***

#### **9) The attached Schedule of Requirements at Section C, details the items to be purchased. You are requested to quote your delivered price for these items by completing and returning Sections B and C.**

Procurement Number: **G18- 09 -25**

- 10)** Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest priced quotation by item or by total through the issue of a Local Purchase Order.

Signed: .....

Name: Mr. I. LALI

Title/Position: IPDC Secretary

Date: .....

For and on behalf of the Purchaser

*Your quotation is to be returned on this Form by completing and returning Sections B and C including any other information/certification required within this RFQ.*

## **SECTION B: QUOTATION SUBMISSION SHEET**

- 1)** Currency of Quotation: Malawi Kwacha
- 2)** Delivery period offered: ..... days/weeks/months from date of Purchase Order.
- 3)** The validity period of this Quotation is: ..... days from the date for receipt of Quotations.
- 4)** Warranty period (where applicable): .....months.
- 5)** We attach the following documents:
  - i. Section C of the Request for Quotations completed and signed;
  - ii. A copy of our Trading Licence,
  - iii. A copy of our Current Annual Tax Clearance Certificate,
  - iv. A list of recent Government contracts performed,
  - v. *[Insert any other documentation required by the Procuring Entity].*
- 6)** We confirm that our quotation is based on the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders.
- 7)** We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

### **Authorised By:**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

(DD/MM/YY)

Authorised for and on behalf of:

Company: \_\_\_\_\_

Address:

.....  
.....

Procurement Number: **G18 – 09 - 25**

*If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.*

**SECTION C: SCHEDULE OF REQUIREMENTS (TO BE PRICED BY BIDDER)**

| Item No | Description of Goods<br>(Attach detailed specification if necessary)   | Unit of Measure | Quantity | Delivered Unit Price<br>Kwacha | Delivered Total Price<br>Kwacha |
|---------|--|-----------------|----------|--------------------------------|---------------------------------|
| 1       | Supply and delivery of air cargo branded gift bags<br><br>- Colour blue<br><br>- Size- medium to fit a standard calendar size<br><br>(SUBMIT SAMPLE) | Each            | 1500     |                                |                                 |
|         |  |                 |          | Subtotal                       |                                 |
|         |  |                 |          | Vat                            |                                 |
|         |  |                 |          | Grand total                    |                                 |

**Procurement Number: G18 – 09 - 25**

The following attachments are appended to clarify the Description of Goods:

*[List any attachments providing additional specification of the goods required]*

**Authorised By:**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

(DD/MM/YY)

Authorised for and on behalf of:

Company: \_\_\_\_\_